



**North Dallas Chamber
of Commerce's
Annual Health Care
Conference**

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**Texas Scottish Rite
Hospital for Children
Dallas, Texas
January 25, 2019**

Health Care "Prime"

The Shaping of Health Care in America

Overview

- The Notion of Health Care “Prime”
- The Future State of Health Care—Marked by Predominant Themes and Outcomes
- Complicated and Complex Fact Patterns
- Analyze for Cause and Effect
- Identify Primary Transformational Forces Shaping the Future of Health Care
- Apply Conceptual Framework for Understanding



Six Predominant Themes and Outcomes of the Future State of Health Care

- Private Equity Ownership
- Integrated Care Continuum
- Value-Based Care
- Data Revolution
- Consumerism
- Shift from In-Patient to Out-Patient Care

Two Significant Enablers and Change Agents in Transformation of Health Care

Mergers and Acquisitions

- For the year-to-date period ending June 2017, there were 472 announced or closed health care deals, a record volume
- For the same year-to-date period ending June 2018, there were 530 deals announced or closed, a 12.3% increase over the already record prior year

Innovation

- Types:
 - Sustaining
 - Disruptive
- Nature of Innovations
 - Product
 - Service
 - Business Model
 - Technology
 - Knowledge

The Conceptual Framework



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