



BNSF Economic Development Strategic Program

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BNSF Railway

BNSF Railway is committed to serving our customers today and investing to accommodate their growth tomorrow.

28 States Served
+3 Canadian Provinces



27
Intermodal Facilities



~36,000
Employees



32,500
Route Miles



~7,500
Locomotives



10.1M
Carloads Shipped in 2021



~415
Transload Facilities
on Network



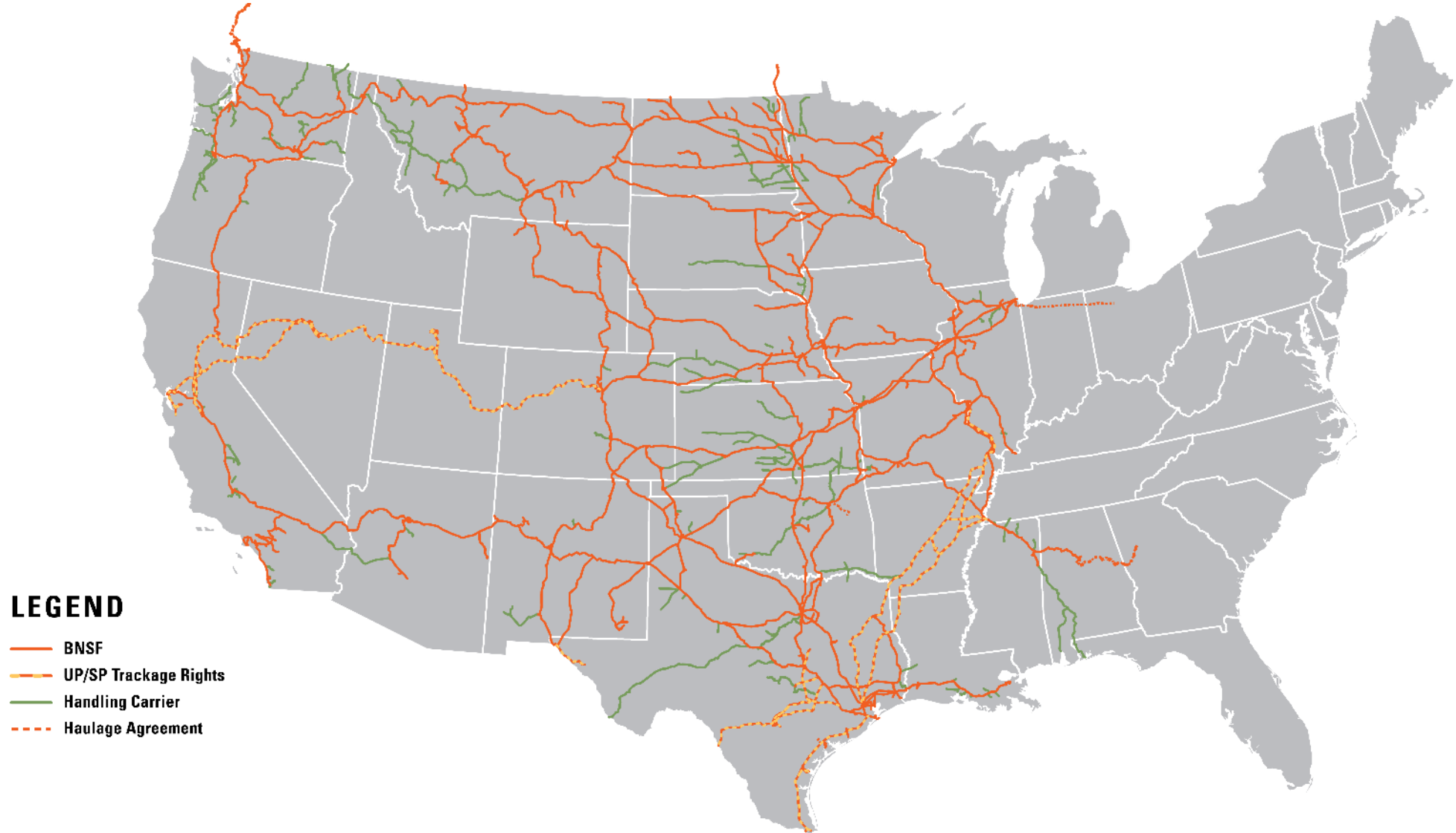
40+
Ports Served



\$42B+
Invested Since 2021



Our Network



Economic Development Strategic Program

Logistics Parks



Logistics Centers



Certified Sites



Transload



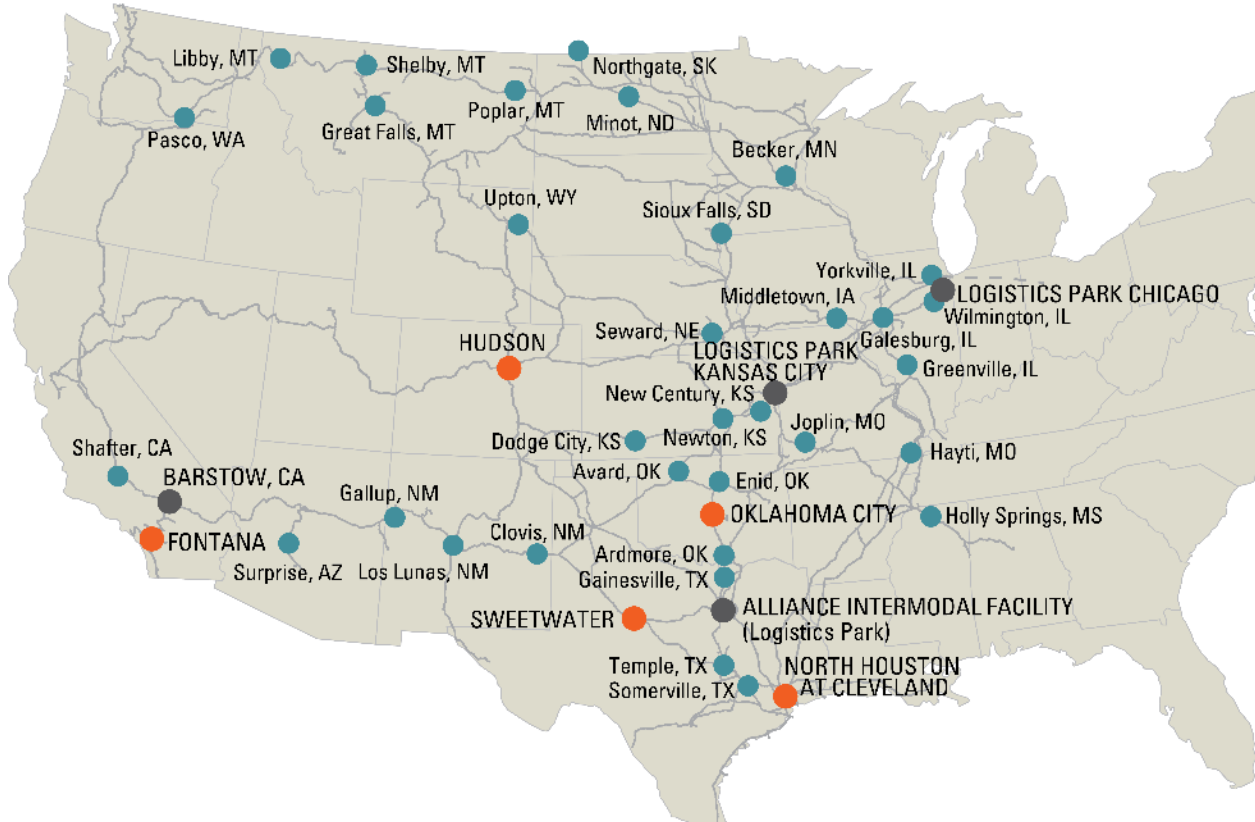
INVEST • DEVELOP • PARTNER • PROMOTE

Strategic Approach - create conditions to attract customer site location opportunities to the BNSF network

Economic Development Strategic Program

2015

2023



- BNSF Logistics Park (intermodal)
- BNSF Logistics Center (direct rail)
- BNSF Certified Site

Over **34,000** acres added to ED Strategic Program since 2015.

What is a BNSF Logistics Center?

BNSF's Logistics Centers focus on offering direct-rail service in multi customer and multi commodity business parks.

What distinguishes Logistics Centers from private business parks is BNSF invests directly in the development of the facilities to create sites in under-served, strategic and primarily end-user markets.



What is a BNSF Logistics Center?

Logistics
Parks



Logistics
Centers



Certified Sites



Transload



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Logistics Center Description

- Direct rail-served focus
- Multi-commodity, multi-customer
- Carload and/or unit train
- BNSF controlling interest
- BNSF capital drives development of business park
- Modal Connectivity



Benefits

- Speed to market, savings of 9-12 months
- Reduced risk to customers
- Attractive land lease rates
- Create product in a site deficient market(s)
- Focus on end-user markets

Rail is the Most Environmentally Efficient Mode of Surface Transportation



In 2022, customers **reduced total carbon emissions by more than 23.9 million metric tons** by shipping with BNSF. That's the equivalent of taking 5.2 million vehicles off the road.



On average, BNSF trains move one ton of freight **nearly 500 miles on just one gallon** of diesel fuel.



On average, trains are **three to four times more fuel efficient** than their highway counterparts and lower greenhouse gas emissions by more than 75%.*



If 25% of truck traffic moving at least 750 miles went by rail instead, **annual greenhouse gas emissions would fall by 13.1 million tons.***

Logistics Centers and Certified Sites

