214-802-7662 (Mobile) tkimmey@lja.com

www.linkedin.com/in/tkimmey (LinkedIn)

Top Skills

Transportation Engineering
Civil Engineering
Highways

Certifications

Professional Engineer License Professional Engineer License Professional Engineer License

Tony Kimmey, P.E.

Senior Vice President - Transportation at LJA Engineering, Inc Flower Mound, Texas, United States

Summary

With more than 36 years of experience as a civil engineer in transportation planning, design, construction management and maintenance services for roadway and rail projects, my experience includes providing services for both public and private clients working on and/or managing a variety of projects across the country, including roadway, highway, tollway and interstate design and reconstruction; general site civil design, such as paving, grading, drainage and utilities; and freight, commuter and light rail facilities. I have participated in all phases of project development, including feasibility studies, NEPA evaluation/clearance, permitting, conceptual design through final design, development of bid and procurement documents, construction management and maintenance operations. Let's connect on how we can partner on your next big project to make your company successful.

Experience

LJA Engineering, Inc Senior Vice President - Transportation January 2021 - Present (4 years 1 month) Dallas-Fort Worth Metroplex

Burns & McDonnell

Texas Transportation Business Development Manager November 2009 - January 2021 (11 years 3 months)

Tony Kimmey, P.E. currently serves as the Texas Transportation Business Development Manager for Burns & McDonnell Engineering Company and works hand-in-hand with operational leadership collecting market information and trend data, developing strategic plans to position the company for opportunities, hiring key market sector leadership, coordinating presale activities with potential clients, directing proposal/interview activities, managing major projects, conducting client expectation and satisfaction surveys and negotiating contracts

Jacobs Engineering Group

Operations Manager and Outside Sales Manager – North Texas Infrastructure

November 2007 - November 2009 (2 years 1 month)

For the first six months after the acquisition, I was the Transportation Unit Manager for the Dallas Office. Then, I was promoted to the Operations Manager for North Texas Infrastructure, which consisted of a combination of Carter & Burgess and Jacobs Infrastructure operations in both Dallas and Fort Worth. In this role, I supervised a group of over 400 infrastructure engineers, planners, technicians, scientists and other professionals organized into four main market sectors: Land Development, Survey, Water Infrastructure and Transportation. During this nine-month assignment, I was responsible for combining operations between the two firms, developing multiple business plans, restructuring the combined forces into a seamless team and implementing processes that would expedite integration of Jacobs' processes and procedures throughout the operational unit.

In March 2009, I chose to take a position as the Outside Sales Manager for North Texas Infrastructure because of the difficulty we had in filling this position. In this role I was responsible for client development, project pursuits, contract negotiations and overall client satisfaction. To accomplish our sales goals, I worked hand-in-hand with our operational leadership collecting market information and trend data, developing strategic plans to position ourselves for opportunities, hiring key market sector leadership, coordinating presale activities with potential clients, directing proposal/interview activities, conducting client expectation and satisfaction surveys and negotiating contracts. Because of my steep operational background, I followed projects through their life to ensure that we were being proactive in exceeding our clients' expectations.

Carter & Burgess, Inc.

Principal, Vice President, Transportation Unit Manager and Project Director

September 1993 - November 2007 (14 years 3 months)

As Unit Manager, I was responsible for business planning; client development and retention; employee mentoring, training and development; new employee hiring and on-boarding; financial performance; and strategic leadership of a group of over 80 transportation professionals. In 2007, which was my last year to serve in this role, our performance exceeded \$17M in net revenue and 13% profit.

As Project Director, I was responsible for planning, management, design and construction of major highway, arterial, railroad, transit, public works and land development projects. This experience included schematic development, environmental analysis, preliminary and final design, cost estimate development, quality assurance/quality control functions, asset management development and implementation, and construction management. In addition to the technical aspects, I was also responsible for other project phases including proposals, marketing, report writing, client development, public presentations, accounting and billing.

Lockwood, Andrews & Newnam, Inc. Lead Project Engineer March 1987 - July 1993 (6 years 5 months)

As Lead Project Engineer, I supported transportation proposal efforts with technical recommendations; developed project cost and scope for contract negotiations; managed quality, costs, and schedule of assigned projects; supervised design and production efforts of subordinates; developed automated techniques to increase efficiency; and administered projects through various construction phases.

Education

Texas A&M University

B.S. Civil Engineering, Civil Engineering (1979 - 1983)

kyle_masters@hotmail.com

www.linkedin.com/in/kylemasters (LinkedIn) www.jedunn.com (Company)

Top Skills

Construction
Cost Management
Subcontracting

Certifications
Associate DBIA

Kyle Masters

Sr. Vice President, JE Dunn Construction

Dallas, Texas, United States

Experience

JE Dunn Construction 8 years

Senior Vice President March 2024 - Present (11 months) Dallas, Texas, United States

Vice President, Business Development February 2017 - Present (8 years) Dallas, TX

McCarthy Building Companies, Inc. 11 years 5 months

Business Development Director May 2012 - February 2017 (4 years 10 months)

Dallas/Fort Worth Area, Houston

Business Development Manager October 2005 - May 2012 (6 years 8 months)

Magee Architects, L.P. Marketing Director 1999 - 2005 (6 years)

Education

Texas A&M University
BBA, Marketing, Construction Science, Architecture (1999 - 2003)

Texas A&M University-Commerce

Masters of Business Administration (2006 - 2008)

www.linkedin.com/in/ laurabarnett31 (LinkedIn) www.axxess.com (Company) www.facebook.com/axxess (Other)

Top Skills

Relationship Building
Idea Person
Corporate Social Responsibility

Certifications

Palliative Care Industry
Palliative Care Financial
Palliative Care Provider
Palliative Care Operational

Laura Barnett

Vice President of External Affairs McKinney, Texas, United States

Summary

Activator | Maximizer | Communication | Strategic | Woo

I am a skilled communications and marketing professional with 15 years of experience in strategic communications and marketing, as well as broadcast journalism.

I currently drive revenue by leading sales efforts for our partners who develop integrations that round out our complete suite of post-acute software solutions.

As a communications consultant, I empowered my clients with skills to communicate clearly and powerfully within their organization and to their stakeholders.

As a legal marketer, I was responsible for communications and public relations strategy, as well as social media leadership.

I also have experience in the non-profit world, serving as a public information officer for 25 campuses within a suburban Dallas school district.

As a news anchor, I wrote, edited, coached reporters and producers, helped manage a newsroom, championed social media and connected with the community.

Specialties: Excellent communication skills, social media cheerleader, deadline-driven, thrives on bringing big ideas to fruition.

Experience

Axxess

7 years 1 month

Vice President of External Affairs

April 2024 - Present (10 months)

Drive strategy and execution for corporate citizenship, community partnerships, volunteer engagement and public affairs.

Vice President of Sales
July 2022 - April 2024 (1 year 10 months)

Lead sales efforts in the western US. Support our exceptional sales team to share our #homehealth, #homecare, #hospice and #palliativecare solutions with organizations providing care in the home.

Vice President of Interoperability Sales
December 2021 - January 2024 (2 years 2 months)

Build strong relationships with our partners and evangelize them with our clients, leading to their growth and ours.

Senior Director of Product Marketing August 2019 - December 2021 (2 years 5 months) Dallas/Fort Worth Area

Lead a team of product marketers to elevate and differentiate Axxess' complete suite of home healthcare, home care and hospice software solutions.

I have a particular focus on our go-to-market strategy and execution for a new SaaS platform, Axxess Hospice.

Director Of Communications
January 2018 - August 2019 (1 year 8 months)
Dallas, Texas

Provide consistent voice to all collateral, elevating revenue growth into enterprise markets

Partner closely with sales team to train, educate and coach on communication and sales techniques, helping grow monthly revenue more than 10%, as well as provide content to train Client Experience team

Represent the company as spokesperson in corporate videos and at nationwide events

Spaeth Communications, Inc.
Vice President
August 2015 - December 2017 (2 years 5 months)
Dallas/Fort Worth Area

Coached organizations and c-suite leaders to communicate clearly, effectively and with influence. I frequently worked with political candidates/organizations, school districts and healthcare providers to coach executives on media and presentation skills.

Spearheaded nationwide communications effort for a superPAC supporting a major Presidential candidate in the 2016 presidential election.

Counseled organizations on messaging, communications delivery method, as well as those facing crises, as well as served as spokesperson for political entities and organizations in crisis.

Gray Reed
Marketing Communications Coordinator
2013 - August 2015 (2 years)
Dallas

Helped develop and implement communications and public relations strategy to drive client development. Managed media relations, edited firm communications, and assisted with website and social media strategy and implementation.

Lewisville ISD

Marketing Communications Coordinator November 2011 - 2013 (2 years)

I served as one of three Marketing and Communications Coordinators for Lewisville ISD, which educates 52,000 children. I was responsible for the communications efforts for all campuses that feed into Hebron High School and The Colony High School. Additionally, I worked to launch a partnership program for LISD.

KTXS TV

News Anchor/Managing Editor
June 2003 - November 2011 (8 years 6 months)

I anchored the 5 pm news and served as the station's Managing Editor. I was responsible for ensuring the accuracy of our newscasts and our online content. I also spearheaded our social media initiatives on Facebook and Twitter. This position allowed me to do everything from coach new reporters and producers to help guide day-to-day coverage and take the helm on planning special coverage or long-term projects. Oh, and I also produced and reported when needed!

KOMU

News Anchor/Reporter 2002 - 2003 (1 year)

As a student, I anchored, reported and produced at KOMU - the University of Missouri-owned NBC affiliate in Columbia, Missouri.

Spaeth Communications

Intern

2001 - 2002 (1 year)

I proudly earned the title "Uber-Intern" at Spaeth. I learned fundamentals of corporate communication while securing clients' stories at news outlets nationwide.

Education

University of Missouri-Columbia
Bachelor's degree, Broadcast Journalism · (1999 - 2003)

Ursuline Academy of Dallas

· (1995 - 1999)

www.linkedin.com/in/amy-bronsonedd-pa-c-8217a958 (LinkedIn)

Top Skills

Higher Education
PowerPoint
Teaching

Amy Bronson, EdD, PA-C

Innovator• Leader• Higher Education• Physician Assistant Dallas, Texas, United States

Experience

West Coast University
Dean, Program Director, WCU MPA Program
August 2022 - Present (2 years 6 months)

ReGenesis Plastic Surgery & Skin Care Center PA-C 2015 - November 2022 (7 years)

Colorado Mesa University 5 years

Associate Professor July 2022 - August 2022 (2 months)

Assistant Vice President, Research and Innovation March 2021 - August 2022 (1 year 6 months)

Assistant Professor 2017 - June 2022 (5 years)

Bethel University Assistant Professor 2012 - 2016 (4 years)

Colorado West Otolaryngology Physician Assistant 2008 - 2012 (4 years)

Education

Bethel University

Doctor of Education in Leadership in Higher Education

wesleybryan108@gmail.com

www.linkedin.com/in/wesley-bryan (LinkedIn)

Top Skills

Strategic Business Development Employer Solutions Innovative Healthcare Models

Honors-Awards

Graduate of Leadership Waco Class XXXVI

Graduate of Inaugural Ascension ASPIRE Program

Ascension Covid-19 Strike Force Team Leader

Wesley Bryan

Business Development | Value-Based Care Solutions for Employers and Communities

Woodway, Texas, United States

Summary

Our healthcare industry is poised at a crossroads between continuing along in our current models of service, reimbursement, and care or adapting and growing with the rapidly evolving world around us. I feel passionate about striving to continue to improve the healthcare systems, processes and opportunities around me. I approach all situations with a mind towards advocating for innovation in our industry by making care more affordable, accessible, and always with exceptional outcomes. I strive to bring compassion to healthcare for all people.

Healthcare industry leader with 9+ years of multi-disciplinary experience and ever growing responsibilities.

Experience

Baylor Scott & White Health 3 years 3 months

Director of Strategic Growth and Employer Solutions July 2024 - Present (7 months)

Dallas-Fort Worth Metroplex

Building Innoavative Value-Based Care Solutions while partnering with employers to drive success and share in risk through Direct Contracting Models

Maintain and expand DTE relationships with employers totaling \$2.5B medical expenditures

Serve organization by leading multiple teams in challenging and creating new value and operations to better serve our VBC patients

Experience in partnering with employers to continue delivering value via programs inclusive of:

- VBC Centric and Clinically Integrated Network Plan Designs
- Near-Site/Onsite Medical Clinics
- Advanced Primary Care/Direct Primary Care
- Occupational Health
- Virtual Care Programs and More

Represent Quality Alliance VBC success and opportunity to Healthcare Industry and employer community

Manager of Business Development May 2022 - June 2024 (2 years 2 months) Dallas-Fort Worth Metroplex

Developed solutions to help employers shift to Value-Based Care and provide sustainable programs to employers across the State of Texas

Doubled Growth in DTE Agreements Every Year Since Business Development Department Inception

Led and managed Implementation Team through 20+ new client launches.

Grew partnerships to expand service offerings and create unique value for national and local employers

Collaborated with internal and external teams through helping negotiate and execute key contracts

Built robust organizational response database and led RFP and RFI Response Team

Client Manager

November 2021 - May 2022 (7 months)

Dallas-Fort Worth Metroplex

Managed DTE contracts and employer relationships for Baylor Scott and White Quality Alliance clients throughout the North Texas region through account management, coordination of BSWQA resources, proactive member management, and continual support of Value-Based Care initiatives.

Ascension

6 years 7 months

Administrator – Managed Care Contracting and Account Manager May 2018 - November 2021 (3 years 7 months)

Austin, Texas Metropolitan Area

Provided operational, account management and business development support for growing Employer Solutions Program in Ascension Texas. Served as account executive for SmartHealth (Ascension Employee Health Plan) and primary account manager for physician practices located across Travis, Bell, and McLennan Counties. Managed finance, operations, contracting, physician recruitment, and membership enrollment for Care4Texans ACO Board of Directors.

Process Improvement Advisor January 2016 - April 2018 (2 years 4 months) Waco, Texas, United States

Founded and developed Process Improvement department at Ascension Providence. Educated and trained leaders across Healthcare Network in Lean, PI, and Business Performance Management. Managed Projects for Executive Leadership, including 1115 Waiver DSRIP program, Heart Failure Readmissions Portfolio, and Hospital Surge Plan Preparedness.

Intern - Strategy and Business Development May 2015 - December 2015 (8 months) Waco, Texas, United States

Multi-disciplinary internship that answered directly to Hospital COO and provided strategy and decision support for healthcare network

Baylor University
Graduate Assistant
August 2014 - May 2015 (10 months)

Conduct research, write, and publish articles for the Keller Center Research Report while in Graduate School

Barnes & Noble
Merchandise Manager
June 2013 - June 2014 (1 year 1 month)

Served as Manager of Merchandising - Hired and Managed Staff, Inventory Management, and Analysis of Sales Trends

Education

Baylor University - Hankamer School of Business

Master of Business Administration (MBA), Health/Health Care Administration/ Management · (2014 - 2016)

Baylor University

Bachelor of Science (BS), Psychology · (2009 - 2013)

charles.elk@oncor.com

www.linkedin.com/in/charles-elk-b0a521aa (LinkedIn)

Charles Elk

Customer Service at Oncor Dallas, Texas, United States

Experience

Oncor Electric Delivery Customer Service

Education

Texas A&M University

lisagabriel1112@hotmail.com

www.linkedin.com/in/emgabriel (LinkedIn) www.parker.edu (Company)

Top Skills

Educational Technology Artificial Intelligence (AI) Machine Learning

Certifications

ASU+GSV Summit 2024 Attendee EDUCAUSE Institute Leadership Program

Inclusive Mindset

Proposal Reviewer 2019

Proposal Reviewer 2018

Honors-Awards

2021 FutureEdge 50

2021 Blackboard Catalyst Award: Training and Professional Development

Lisa Gabriel

Associate Provost @ Parker U | MBA, Tech Innovator Dallas, Texas, United States

Summary

With over twenty years of experience at Parker University, I am an associate provost who leads innovative educational technology solutions and strategic initiatives for the institution. I have a master's degree in business administration with a certification in strategic leadership, and I am passionate about enhancing the quality and accessibility of adult education. My current focus is on how to leverage AI to personalize education.

Some of my recent achievements include winning the 2021 FutureEdge 50 for virtual reality clinical simulations, the 2021 Blackboard Catalyst Award for training and professional development, and delivering a customized electronic health records solution to chiropractic teaching clinics. I have also mentored peers and direct reports, designed and executed a customer experience program, and supported a 600% increase in online students and a 450% increase in online faculty. I am always eager to connect with other industry leaders and share my insights on academic informatics and compliance.

Experience

Parker University 19 years

Associate Provost September 2021 - Present (3 years 5 months)

Dallas-Fort Worth Metroplex

- ♦ Orchestrated and initiated innovative technology solutions for teaching psychomotor skills to students off-premises, supporting a continued path to graduation using customized virtual reality clinical scenarios for chiropractic education. Won a 2021 FutureEdge 50 award from CIO.com.
- ♦ Awarded over 5 million in combined grant funding for innovation in teaching and learning technology.

- ♦ Member of the accreditation executive team which completed a successful SACSCOC decennial reaffirmation and three programmatic reaffirmation reports and visits with zero findings and commendations from all four accrediting bodies.
- ◆ Mentored the key faculty member through the planning and curricular development of the nation's first hybrid doctor of chiropractic program.
- ◆ Developed and implemented a new student relations department in a one-stop model for a higher level of student satisfaction with the enrollment division.
- ♦ Oversaw the digital transformation of the library from 19,000 physical assets to over 750,000 digital and 3,000 physical assets.
- ♦ Directed the conversion of a new ILS, implementation of an online catalog, implementation of curriculum management and room scheduling system, and overhaul of financial aid processes. All on time and on budget.

SENIOR DIRECTOR – ACADEMIC INFORMATICS & COMPLIANCE 2019 - September 2021 (2 years)

Dallas, Texas, United States

- ♦ Developed a collaborative approach to moving 300+ courses online with 72-hour notice during the COVID-19 pandemic, resulting in a 600% increase in online students and a 450% increase in online faculty. Won the 2020 Blackboard Catalyst award for Professional Development.
- ♦ Directed over 60 hours of group training and 300 hours of one-on-one training for faculty in a 4-month time frame.
- ♦ Envisioned and managed a gap analysis of online courses for the most extensive degree program, then initiated and completed the highest priority fixes within 5 months.
- ◆ Brought about the migration of the Learning Management System to a new SaaS environment to support dynamic scalability.
- ♦ Reorganized Registrar's department to minimize overlapping duties, increase crosstraining, and move toward more innovative methods of evaluating transcripts, advising students, and course registration.
- ♦ Oversaw achievement of zero-material findings in A-133 Audit of Enrollment Reporting and Distance Learning.
- ◆ Co-developed and implemented the campus re-entry plan for students, including liaising with county officials and re-registering 1200 students.
- ◆ Organized and coordinated rollout of the post-tornado workspace for 100 users within a week.

SENIOR DIRECTOR – ENTERPRISE APPLICATIONS & PROJECT MANAGEMENT OFFICE

2016 - October 2019 (3 years)

Dallas, TX

- ♦ Designed, obtained resources, and initiated 18-month program of 14 projects to enhance customer experience for prospective and current students.
- ◆ Delivered customized electronic health records solution to chiropractic teaching clinics, in 20 months and within budget, through innovative training strategy.
- ◆ Provided technology leadership that doubled university enrollment and added 18 new programs in five years by implementing data governance, business process reengineering, and staff retraining.
- ♦ Saved seminar division \$200,000 in hotel cancellation penalties through inventive name matching technique.
- ◆ Mentored peers and 15 direct reports; 7 direct reports were promoted to director-level positions.

DIRECTOR – ENTERPRISE APPLICATIONS

2014 - 2016 (2 years)

Dallas, Texas, United States

- ◆ Delivered business intelligence solution in 3 months for 5 operational units through strategic reorganization and agile development.
- ♦ Achieved consistent 95% data accuracy and 90% reduction in audit findings by initiating and leading a two-year reimplementation of student information and financial aid systems.

ASSISTANT DIRECTOR – INFORMATION SYSTEMS 2008 - 2014 (6 years)

Dallas, Texas, United States

- ♦ Directed execution of university rebranding initiative including brand development, interdepartmental task management, domain change, and communication.
- ♦ Managed \$500,000 clinic buildout in 8 months overseeing general contractor, cross-departmental budgets, technology implementation, and vendors.
- ♦ Created 30% increase in ERP usage by designing innovative assessment and managing consultants to retrain staff and implement best practices.
- ♦ Delivered clinical system on-time and 30% under-budget for 30 doctors and 300 interns using a strong partnership with clinical team and project management techniques.

SENIOR MANAGER - END-USER COMPUTING

2006 - 2008 (2 years)

Dallas, Texas, United States

- ♦ Increased leads by 50% and met goal 3 months faster as team leader that designed and implemented targeted marketing strategy.
- ♦ Delivered new website in 16 weeks inclusive of new CMS, content rewrite, and custom development; coordinated internal and external resources.

EMR Business Development Technology Consultant 2000 - 2006 (6 years)

United States

- ♦ Business analyst for Starwood Hotels and Resorts Worldwide industry-leading meeting solution. Consulting included market research, user requirements and implementation blueprints, as well as funding documentation.
- ♦ Developed ROI analysis and contract design for eMeetings Online, ensuring viable go-ahead on a strategic technology venture between eMeetings and Pegasus Solutions.
- ♦ Facilitated stakeholder meetings with Hanley Wood Exhibition to assess business processes, information flow, and system use; designed and drafted customized user documentation for enterprise-wide CRM and exhibit management systems.

MCI USA Strategic Events, Meetings & Incentives
DIRECTOR OF INFORMATION TECHNOLOGY - APPLICATION
DEVELOPMENT

2003 - 2005 (2 years)

Dallas, Texas, United States

- ♦ Saved \$650,000 in transaction fees via 5-month accelerated conversion from legacy system to custom developed conference registration and housing reservation system.
- ♦ Achieved 95% on-time, in-scope, in-budget development of 150 custom web-based applications annually by establishing requirements gathering process and IT best practices.
- ♦ Implemented custom technology solutions for clients such as AARP, McDonalds, Oracle, and Ace Hardware.

Education

The University of Dallas

Master of Business Administration - MBA, Management - Certification in Strategic Leadership

The University of Dallas
Bachelor of Arts - BA, Philosophy

Coursera

Artificial Intelligence · (November 2023 - January 2024)

Fort Worth, Texas william.gladbach@yahoo.com

www.linkedin.com/in/william-gladbach-814461123 (LinkedIn)

Top Skills

Civil Engineering
Construction Management
Construction

Certifications

Professional Engineer

William Gladbach

Texas Region Director of Strategic Growth

Fort Worth, Texas, United States

Experience

Bowman Consulting Texas Region Director of Strategic Growth March 2024 - Present (11 months)

Dallas-Fort Worth Metroplex

Dannenbaum Engineering
North Texas Region Managing Director
August 2020 - March 2024 (3 years 8 months)

Manhard Consulting
Western Region Managing Director
January 2017 - July 2020 (3 years 7 months)

Jacobs Engineering Group Inc.
Operations Manager / Manager of Projects
February 2006 - December 2016 (10 years 11 months)
Phoenix, AZ, Los Angeles, CA, Edmonton, AB

TCB/AECOM

Land Development Manager May 1996 - February 2006 (9 years 10 months)

Education

University of Texas

Bachelor of Science (BS), Civil and Environmental Engineering (1992 - 1996)

www.linkedin.com/in/kevin-jonesesq (LinkedIn) www.jw.com (Company) www.jw.com/people/kevin-jones/ (Other)

Top Skills

Securities Law Corporate Law Mergers

Publications

The National Securities Markets Improvement Act of 1996: A New Model for Efficient Capital Formation

JOBS Act -- Will It Make Capital More Accessible for My Business?

Get Ready - Shareholder Proxy Access Is Here

Kevin Jones

Partner focusing on M&A transactions at Jackson Walker LLP Dallas, Texas, United States

Summary

I represent private equity firms and public and private companies in a variety of corporate matters, including the structuring, negotiating, documenting and closing of mergers, acquisitions and dispositions.

Experience

Jackson Walker LLP 15 years 1 month

Chair of Dallas Corporate & Securities Practice Group and Partner February 2022 - Present (3 years)

Partner

February 2012 - Present (13 years)

Senior Counsel January 2010 - February 2012 (2 years 2 months)

Baker Botts LLP Attorney April 2006 - December 2009 (3 years 9 months)

Thompson Coburn Attorney 2000 - 2006 (6 years)

Education

University of Arkansas School of Law, Fayetteville JD, Law · (1997 - 2000)

Arkansas Tech University
Bachelor of Science, Economics and Finance

spenta.irani@jacobs.com

www.linkedin.com/in/spenta-irani-p-e-bb76403 (LinkedIn)

Spenta Irani, P.E.

Vice President, Texas Transportation Portfolio Director Plano, Texas, United States

Experience

Jacobs

3 years 7 months

Texas Transportation Portfolio Director November 2024 - Present (3 months)

Dallas-Fort Worth Metroplex

South Central Transportation Market Director July 2021 - November 2024 (3 years 5 months)

Jacobs Engineering 24 years

Manager Project Management 2009 - 2021 (12 years)

Manager of Engineers 1997 - 2009 (12 years)

Education

The University of Texas at El Paso
Master's degree, Civil Engineering · (August 1990 - June 1992)

The University of Texas at El Paso Master's degree

cristal.retana13@gmail.com

www.linkedin.com/in/cristal-retanalule (LinkedIn)

Top Skills

Government Relations
Government rel
State Government

Cristal Retana Lule

Connect. Advocate. Empower.

Dallas, Texas, United States

Summary

Cristal is a first-generation Texan and proud daughter, sister and military wife. She began her career in public policy as a legislative staffer in the Texas Senate in 2009 and has held several key positions with several elected officials at the state and local level.

Cristal Retana was elected to the Farmers Branch City Council May 2019. She was appointed as Deputy Mayor Pro Tem to the City Council in November of 2020 and Mayor Pro Tem in 2021. Prior to her council service, she served on the Planning and Zoning Commission. She has been involved in government/ community affairs professionally for over 12 years. She joined the healthcare/non-profit sector in January 2018 and serves as Director of Government/Community Relations overseeing community relations efforts with a focus on health access and city and county public policy. Prior to 2018, she was with the Office of the Dallas Mayor and City Council and Chief of Staff in the Texas House of Representatives. Her key roles included policy research and project management with a focus in public safety, transportation, planning, and quality of life issues.

She has been recognized with nominations to several leadership organizations and government service awards including Altrusa's Women of Tomorrow, Women in Government, Dallas Assembly, International Women's Forum, Leadership Texas and was the recipient of the Blake Anderson Community Service Award in 2019. She holds leadership roles across several organizations including the Hispanic Women's Network of Texas, DFW Hispanic 100, Metrocrest Hospital Authority, Metrocrest Services, Dallas Friday Group, North Dallas Chamber of Commerce and was recently appointed to the National League of Cities Human Development and Federal Advocacy Committee and HELO Board.

Experience

Children's Health

7 years 1 month

Vice President Community Relations August 2024 - Present (6 months)

Community Relations Officer October 2023 - August 2024 (11 months)

Dallas-Fort Worth Metroplex

Director, Government & Community Relations January 2022 - October 2023 (1 year 10 months)

Manager, Government and Community Relations January 2018 - January 2022 (4 years 1 month)

City of Dallas Chief of Staff - Office of Councilmember Adam McGough June 2015 - January 2018 (2 years 8 months)

Texas House of Representatives Chief of Staff June 2011 - June 2015 (4 years 1 month)

Texas Senate Legislative Aide January 2009 - May 2011 (2 years 5 months)

Education

Texas Woman's University
Bachelor of Arts - BA, Government and Chemistry

www.linkedin.com/in/ashley-sprawls-58072497 (LinkedIn)

Certifications

Six Sigma Green Belt

Ashley Sprawls Nichols

Director - Wells Fargo Commercial Banking

Dallas, Texas, United States

Experience

Wells Fargo
Director, Commercial Banking
May 2016 - Present (8 years 9 months)
Dallas, TX

Capgemini Senior Consultant 2009 - 2014 (5 years) Houston, Texas

Education

Texas A&M University
Bachelor of Business Administration · (2005 - 2009)

Indiana University - Kelley School of Business

Masters of Business Administration- Finance (2014 - 2016)

mnivetjmacy@aol.com

www.linkedin.com/in/marc-nivet-a523884 (LinkedIn)

Top Skills

Nonprofits

Grant Writing

Program Evaluation

Publications

Workforce Diversity and Community-Responsive Health-Care Institutions

Altering the Course : Black Males in Medicine

Diversity 3.0: A Necessary Systems Upgrade

Marc Nivet

Executive Vice President

Dallas-Fort Worth Metroplex

Summary

Experienced Executive Vice President with a demonstrated history of working in the higher education and health care industries. Skilled in Nonprofit Organizations, Program Evaluation, Diversity Training, Executive Coaching, and Public Speaking. Skilled change management professional with degrees in Health Care and Higher Educational Management.

Experience

UT Southwestern Medical Center Executive Vice President September 2016 - Present (8 years 5 months) United States

Association of American Medical Colleges (AAMC) Senior Executive March 2010 - September 2016 (6 years 7 months)

Josiah Macy Jr. Foundation Chief Operating Officer/Treasurer February 2005 - June 2010 (5 years 5 months)

Associated Medical Schools of New York Associate Executive Director March 1998 - June 2004 (6 years 4 months)

NY College of Osteopathic Medicine Director August 1995 - February 1998 (2 years 7 months) Westbury, NY

Education

University of Pennsylvania
Doctor of Education (Ed.D.), Education

The George Washington University School of Business Master of Business Administration (MBA)

LIU Post

Master of Science (MS), Higher Education/Higher Education Administration · (1993 - 1995)

Southern Connecticut State University
Bachelor of Science (BS), Communication, General

www.linkedin.com/in/ matthewlroberts (LinkedIn)

Top Skills

Tax Law Legal Research Legal Writing

Publications

Transmuting Mississippi's Current Transmutation Doctrines: Establishing Clear and Consistent Precedents to Property Division, 80 Miss. L.J. 709 (2010)

Penalty defenses and the supervisory-approval requirement

A Primer on the IRS's New Voluntary Disclosure Practice: A Taxpayer's Secret Weapon

IRS targets Malta pension plans: Compliance options

Matthew Roberts, J.D., LL.M.

Tax Partner @ Gray Reed | Civil & Criminal Tax | Tax Litigation | International Tax | Tax Opinions | Forbes Tax Contributor Dallas-Fort Worth Metroplex

Summary

I am a tax litigator and trusted advisor with considerable experience helping U.S. and international clients successfully resolve all types of federal tax controversies involving civil or criminal liability, from tax audits and investigations to litigation, appeals and collection matters. Having served nearly three years as an attorney-advisor to the Chief Judge of the U.S. Tax Court in Washington, D.C., I bring unique insight to navigating intricate government processes and developing innovative and cost-effective solutions to my clients' tax problems. My client list spans many industries and ranges from individuals and entrepreneurs to non-profits, trusts and estates, partnerships and corporations.

Experience

Gray Reed
Partner
July 2023 - Present (1 year 7 months)
Dallas-Fort Worth Metroplex

Freeman Law, PLLC
Principal and Tax Attorney
January 2020 - July 2023 (3 years 7 months)
Dallas/Fort Worth Area

Meadows, Collier, Reed, Cousins, Crouch & Ungerman LLP Tax Attorney

May 2015 - August 2019 (4 years 4 months)

Dallas/Fort Worth Area

United States Tax Court

Attorney Advisor to the Honorable Chief Judge Michael B. Thornton August 2012 - April 2015 (2 years 9 months)

Bradley, Murchison, Kelly & Shea, LLC Summer Associate June 2010 - July 2010 (2 months)

Weems, Schimpf, Gilsoul, Haines, Landry & Carmouche Summer Associate May 2009 - July 2009 (3 months)

Geoff Roberts, APAC Tax Accountant January 2008 - July 2008 (7 months)

Education

NYU School of Law
Master of Laws (LL.M.), Taxation · (2011 - 2012)

University of Mississippi School of Law Doctor of Law (J.D.), summa cum laude · (2008 - 2011)

University of Mississippi Master of Science (M.Sc.), Taxation · (2007 - 2008)

University of Mississippi Bachelor of Science (B.S.), Accounting · (2003 - 2006)

www.linkedin.com/in/lisapantran (LinkedIn)

Top Skills

Career Counseling Negotiation Resume Writing

Honors-Awards

SMU Presidential Award Winner for Outstanding Leadership

Lisa Tran, Ed.D.

Managing Director of Corporate Engagement | Diversity, Equity & Inclusion Advocate

Dallas, Texas, United States

Summary

I aim to create strategic relationships between the SMU Cox School of Business and corporations for talent recruitment and talent development opportunities. I believe in building meaningful partnerships that benefit society.

Experience

SMU Cox School of Business 11 years 9 months

Managing Director, Corporate Engagement & Strategic Partnerships January 2019 - Present (6 years 1 month)

Dallas, Texas

Executive Director - Career Management Center April 2017 - February 2019 (1 year 11 months)

Dallas, Texas

Director, BBA/MS/MBA Career Centers August 2014 - March 2017 (2 years 8 months) Dallas, TX

Provide strategic direction in career coaching, employer engagement and placement initiatives for internship and full-time job opportunities for BBA, MBA and MS business programs

Design and teach undergraduate and graduate career courses

Manage team of 10 (career coaches and support staff)

Associate Director

May 2013 - August 2014 (1 year 4 months)

- Provide one-on-one career coaching sessions
- Connect with employers seeking students for internship and full-time employment
- Facilitate industry-specific events/training

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- Liaise with Cox School of Business faculty
- Program Manager for BBA in Marketing and MS in Management programs

Southern Methodist University 2 years 4 months

Assistant Director of Employer Relations October 2011 - May 2013 (1 year 8 months) Dallas, TX

- Identify, build and cultivate relationships with local, national and international employers seeking interns
- Plan and implement targeted career-related events to connect employers and students (i.e. Speed Networking, Careers in Social Entrepreneurship, Teach for America Interview Prep) resulting in record number of student and employer participation
- Conduct career counseling sessions for undergraduate and graduate students and alumni discussing topics such as career planning, assessment interpretation, mock interviews and resume and cover letter reviews
- Co-advise Career Development Ambassadors (CDA), a career development focused student leader group, resulting in the increase of membership by 2X in one year
- Collaborate with the campus-wide Employer Relations Team through biweekly meetings to develop and implement employers' university-wide recruiting initiatives

Assistant Director of Career Development June 2011 - October 2011 (5 months) Dallas, TX

- Provide one-on-one career counseling focusing on major/career exploration
- Facilitate workshop presentations on resume building, interviewing, and networking
- Co-presented at the Southern Association of Colleges and Employers
 Conference on the topic: "Remake, Reimage, Reboot: Lessons from
 Filmmakers on Communicating Relevant Skills to Employers" (December 2011)

Career Coach - Hegi Family Career Development Center February 2011 - June 2011 (5 months)
Dallas, TX

- Conducted one-on-one career counseling for third and fourth year undergraduate students

- Facilitated career-related workshops and presentations to small and large groups

University of North Texas

Graduate Assistant - The Learning Center Supplemental Instruction
January 2010 - February 2011 (1 year 2 months)

Denton, TX

- Assisted Coordinator of Supplemental Instruction (SI) Program in hiring and evaluating performance of 50+ SI Leaders
- Created an Excel model to assess effectiveness of students who attended SI sessions which resulted in increase productivity and accuracy and is currently utilized by department

Southern Methodist University

Graduate Student Intern - Development for Student Affairs

June 2010 - September 2010 (4 months)

Harbus News Corporation Advertising Manager August 2008 - May 2009 (10 months)

Harvard Business School Sr. Project Manager September 2006 - May 2009 (2 years 9 months)

TechnoServe
Volunteer Consultant
June 2007 - August 2007 (3 months)

JCPenney Assistant Buyer June 2002 - August 2006 (4 years 3 months)

Neiman Marcus Assistant Buyer - Gifts and Collectibles April 2004 - October 2004 (7 months)

Neiman Marcus Assistant Buyer Intern - Cosmetics and Fragrances May 2001 - August 2001 (4 months)

Education

Southern Methodist University

Doctor of Education - EdD, Higher Education Leadership

University of North Texas
M.Ed., Higher Education Student Affairs

SMU Cox School of Business BBA, Finance and Minor in Chinese Studies

Ursuline Academy of Dallas High School

2701 Dallas Parkway Suite 140 Plano, TX 75093 214-636-8673 (Mobile) tyoung@marketwave.biz

www.linkedin.com/in/ tinayoungmarketwave (LinkedIn) www.marketwave.biz (Company)

Top Skills

Public Relations
Social Media
Marketing Strategy

Tina Young

CEO of Marketwave

Addison, Texas, United States

Experience

Marketwave President, CEO 1998 - Present (27 years)

North Dallas Chamber of Commerce Board of Directors August 2006 - February 2022 (15 years 7 months)

have served on North Dallas Chamber of Commerce's Board of Directors since 2006

GTT Communications

Partner

March 1997 - June 1998 (1 year 4 months)

Bustin & Co.

Director

February 1995 - February 1997 (2 years 1 month)

Edelman Public Relations Worldwide Senior AE 1992 - 1995 (3 years)

David Hadeler & Associates Account Executive June 1990 - July 1992 (2 years 2 months)

Education

University of North Texas

Bachelor of Science, Journalism, Business/Marketing · (1987 - 1991)

www.linkedin.com/in/kimberlyzoulek (LinkedIn) www.hiltonanatolehotel.com (Company)

Top Skills

Director level

Sales

Account Management

Kimberly Zoulek

Hilton Anatole

Dallas, Texas, United States

Experience

Hilton Anatole

5 years 8 months

Commercial Director

October 2023 - Present (1 year 4 months)

Dallas, Texas, United States

Director of Sales & Marketing

June 2019 - November 2023 (4 years 6 months)

Dallas, TX

Hilton Minneapolis

Director of Sales & Marketing

September 2007 - June 2019 (11 years 10 months)

Greater Minneapolis-St. Paul Area

Hilton Worldwide

Assistant Director of Sales, Senior Sales Manager, Sales Manager January 1991 - September 2007 (16 years 9 months)

Minneapolis, Atlanta, Chicago

Having started with Hilton in 1991, I have successfully held a host of positions. My background specializes in large group hotels, with an emphasis on the business transient market. Between 1997 and 2007, key markets included the Mid-Atlantic, Chicago and North East convention markets. These high profile markets allowed me to market the destinations I represented and work closely with the respective CVB to secure national association business.

Education

Concordia University-St. Paul Bachelor of Arts (BA), Marketing