

North Dallas Chamber of Commerce

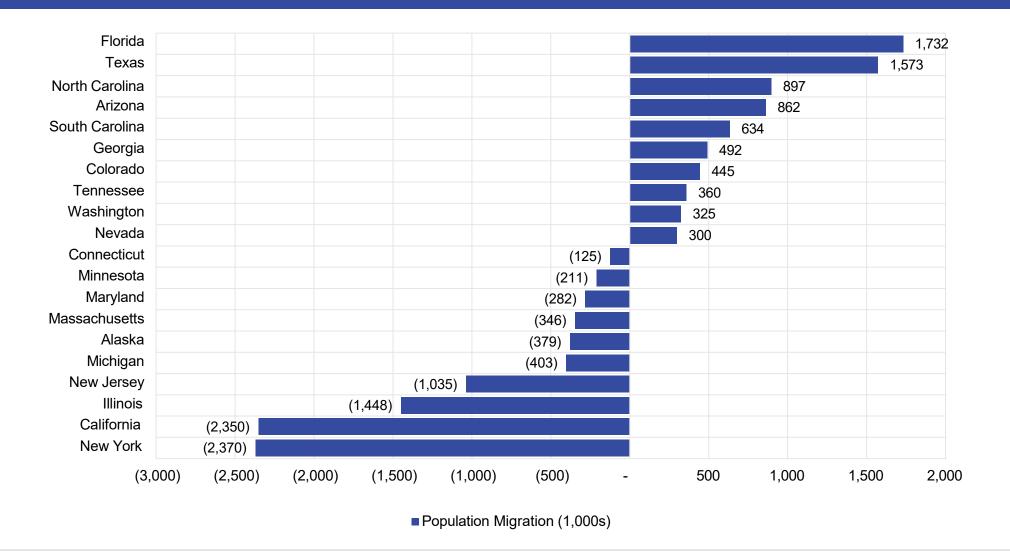
Real Estate & Economic Outlook February 2025

Mark G. Roberts, CFA, AIA Head of Research & Strategy Crow Holdings Capital & Folsom Institute for Real Estate



Population Migration by State: 2009 – 2023

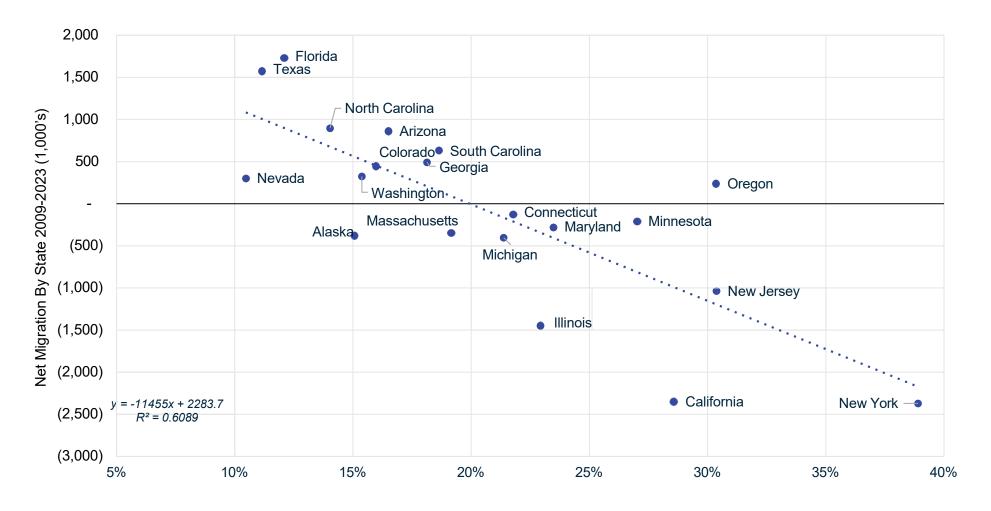
Net Migration into Texas Averaged +/-9,300 People Each Month Over the Last 14 Years!





Lower Taxes, Cost of Living Supports In-Migration (Except for Luka Doncic!)

Lower Taxes and Higher Disposable Income are Underpin In-Migration

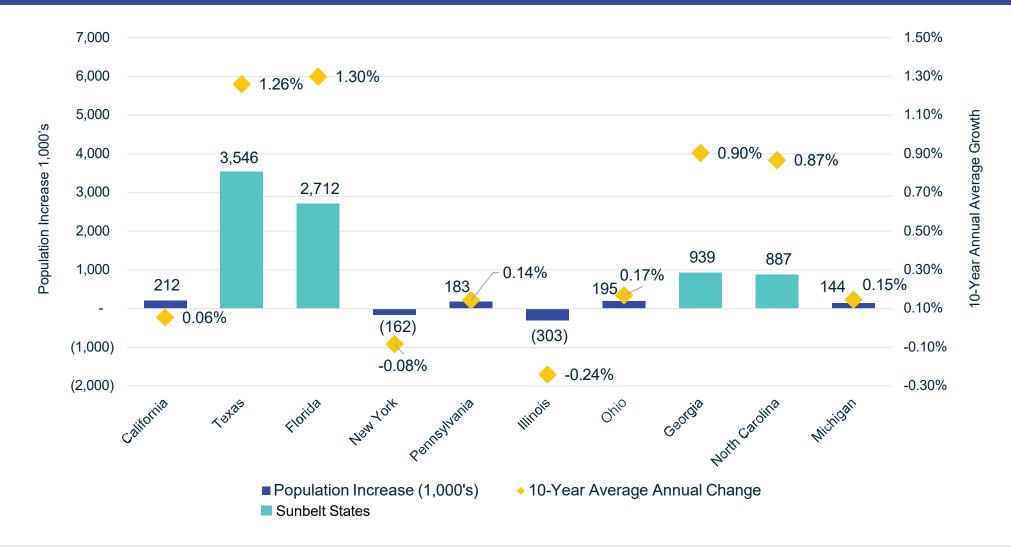


Taxes: Combined Marginal Rates of Corporate, Personal, Property, Sales and Other Taxes



Texas Accounts for 22% of Total Population Increase

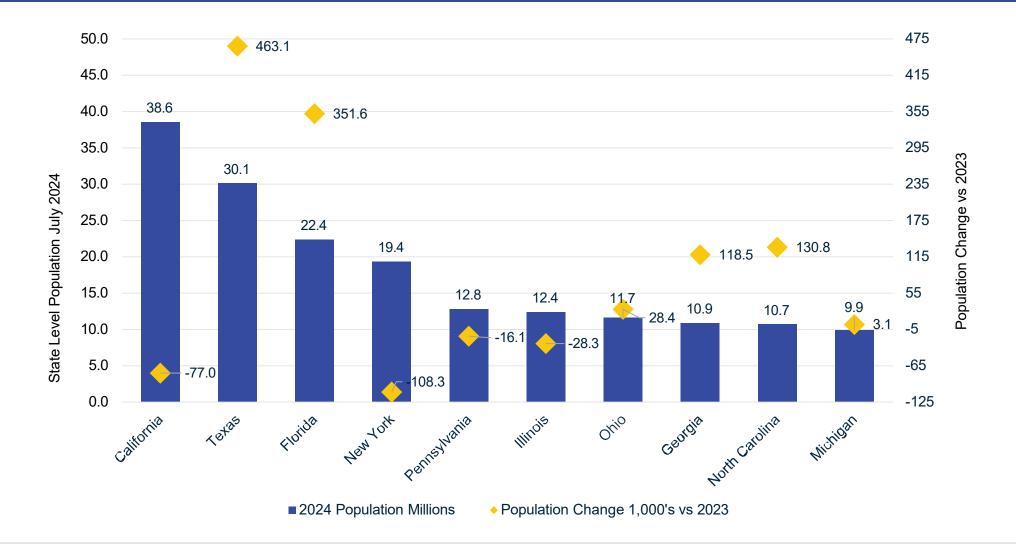
Population Growth Amongst the Most Populous States: 2014 - 2024





Texas Had the Largest Population Increase Last Year

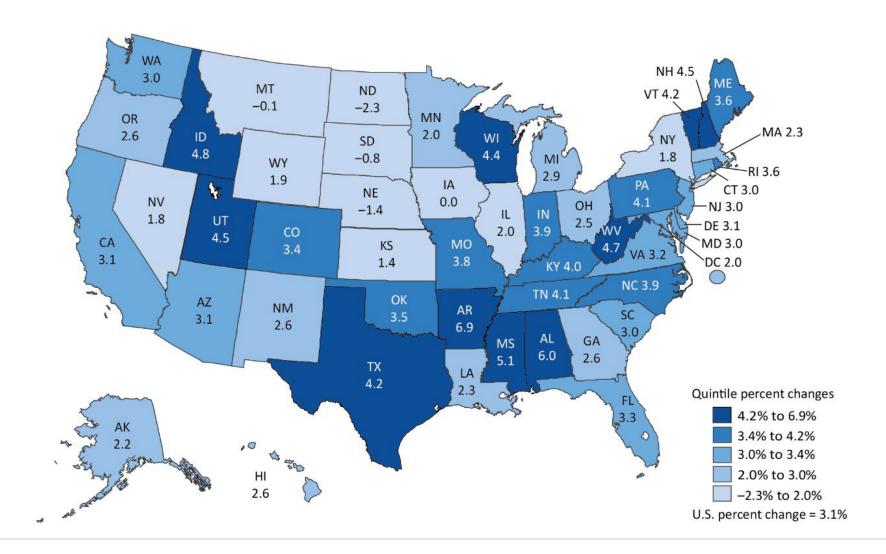
10 Largest States Accounted for 54% of the U.S. Population





Growth in Gross Domestic Product by State Q3 2024

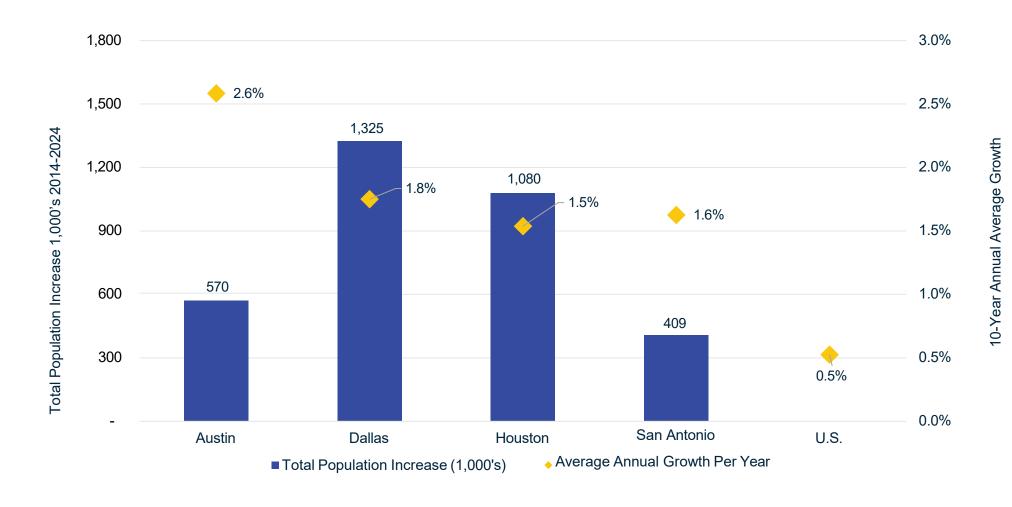
Texas Also in the Top Quintile for Highest Personal Income Growth of 4.0%





Population: Texas Cities Far Outpace National Population Growth

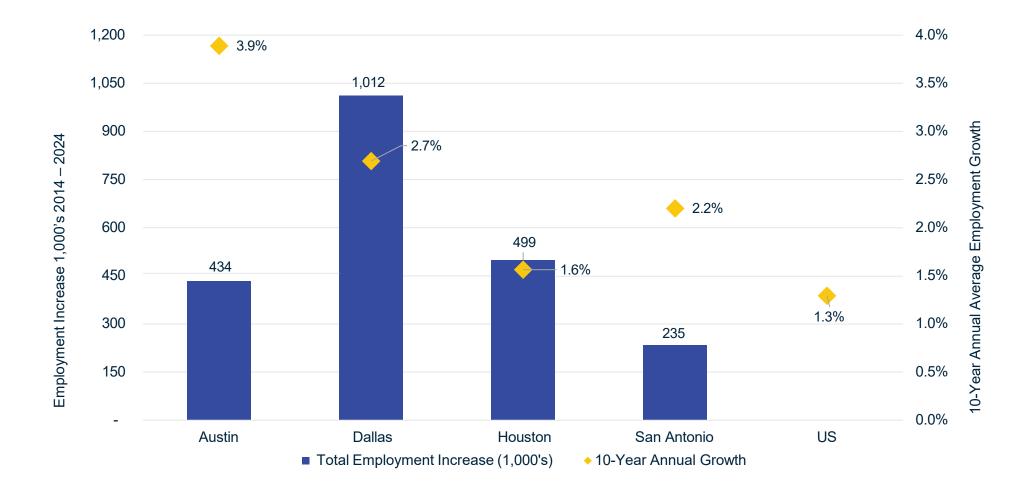
Growth May Be Higher in Austin, But Dallas Added 2.3X The Number of People





Employment: Dallas Added Over 8,400 Jobs/Month Over 10 Years

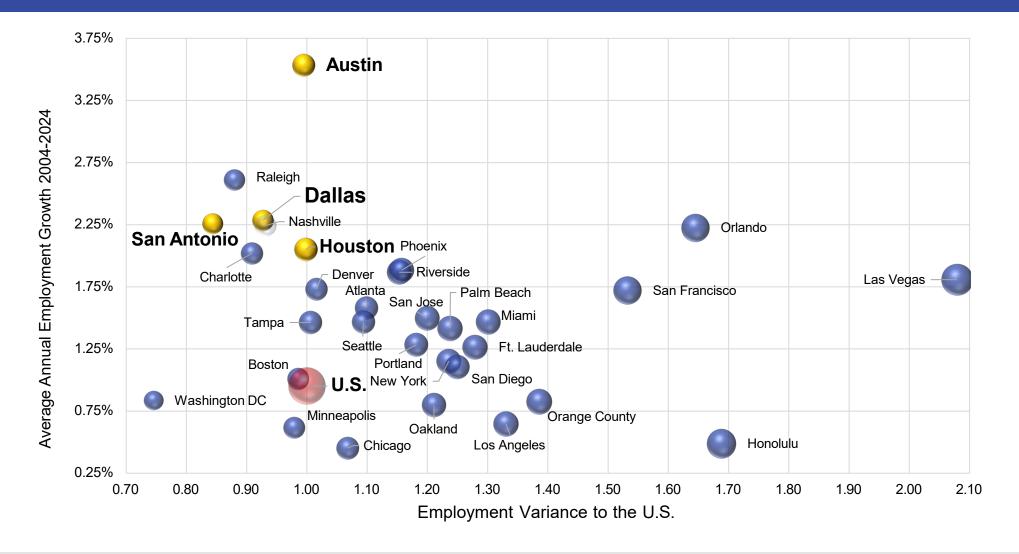
These Cities Account for 11% of the Total U.S. Jobs Created Nationally Over the Last 10 Years





Employment Grows Faster in Taxes With Less Risk

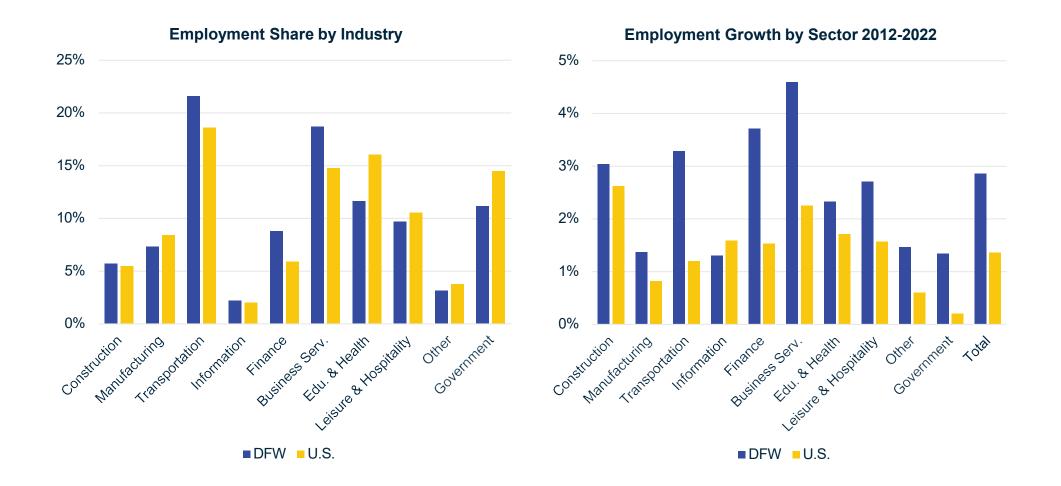
Dallas' Diverse Employment Base Led to High Growth With Less Downside Compared to Most Major U.S. Cities





DFW Has More Jobs in Faster Growing Employment Sectors

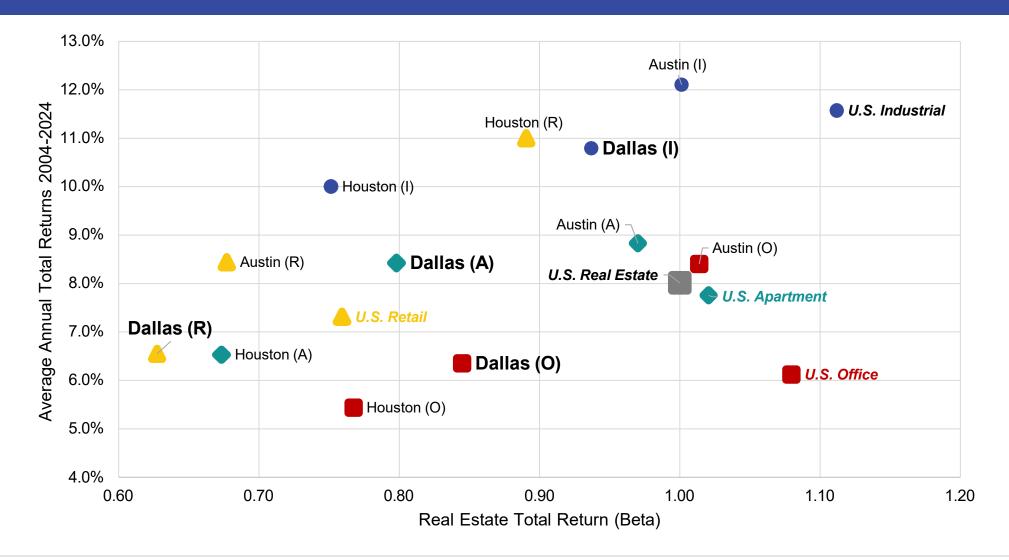
Proportionally, More Jobs in Transport, Finance & Business Services, Less in Manufacturing & Govt.





High Risk-Adjusted Total Returns Attracts Real Estate Investors to Dallas

Most Dallas Real Estate Delivered 0.50% - 2.0% Excess Total Return After Adjusting For Risk





Disclaimers



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